

Waiver of Training Prohibition Request – Region Q Workforce Development Board

I. Evidence of Insufficient Number of Training Providers

Adult/Dislocated Worker Services

For PY 2017 Adult/DW Services, Region Q WDB released a Request for Proposal via local newspapers and sent to a potential bidders list to provide services in Beaufort, Bertie, Hertford, Martin and Pitt Counties. The date of this release was March 20, 2017. A bidder's conference was held on March 30, 2017. Sixteen (16) representatives from seven (7) organizations attended the bidder's conference. The RFP due date was April 21, 2017. Six (6) proposals were received. Upon review by the WDB's appointed RFP Review Committee, two (2) were deemed "non-responsive", three (3) were not deemed "acceptable" after review of the proposals against the evaluation criteria, and one (1) was awarded (LIFE of NC- Pitt County). At the May 10, 2017 meeting, the NCWorks Committee and Region Q WDB voted to accept the RFP Review Committee's recommendation of a failed procurement in Beaufort, Bertie, Hertford and Martin County with no other eligible providers available.

Youth Services

For PY 2017 Youth Program Services, Region Q WDB released a Request for Proposal via local newspapers and sent to a potential bidders list to provide services in Beaufort, Hertford and Pitt Counties. The date of this release was March 20, 2017. A bidder's conference was held on March 30, 2017. Eight (8) representatives from three (3) organizations attended the bidder's conference. The RFP due date with April 21, 2017. Four (4) proposals were received. Upon review by the WDB's appointed RFP Review Committee, one (1) was deemed "non-responsive", one (1) was not deemed "acceptable" after review of the proposal against the evaluation criteria, and two (2) were recommended to the WDB to be awarded (Choanoke Area Development Association- Hertford County and Pitt Community College- Pitt County). At the May 10, 2017 meeting, the Youth Committee and Region Q WDB voted to accept the RFP Review Committee's recommendation of a failed procurement in Beaufort County with no other eligible providers available.

Business Engagement Coordinator Services

For PY 2017, Region Q WDB released a Request for Proposal for Business Engagement Coordinator Services via local newspapers and sent to a potential bidders list. The date of this release was March 20, 2017. A bidder's conference was held on March 30, 2017. Sixteen (16) representatives from six (6) organizations attended the bidder's conference. The RFP due date was April 21, 2017. Three (3) proposals were received. Upon review by the WDB's appointed RFP Review Committee, one (1) was deemed "non-responsive", and two (2) were not deemed "acceptable" after review of the proposal against the evaluation criteria. At the May 10, 2017 meeting, the Region Q WDB voted to accept the RFP Review Committee's recommendation of a failed procurement with no other acceptable providers available and requested the program be

redesigned. As a result, the original pay-for-performance design was eliminated and additional services were added.

II. Information Demonstrating the Board Meets Requirements of Section 122

REGION Q WDB will provide the following training services:

- On-the-Job Training
- Customized Training
- Incumbent Worker Training

For all other training services, Region Q WDB will serve as the broker for eligible training providers including local Community Colleges.

III. Information of In-demand Industry Sector or Occupation

As the broker for training services provided by eligible training providers, Region Q WDB will only support trainings that prepare participants for in-demand industry sectors and/or occupations.

The list of “in-demand occupations” is determined by WDB staff utilizing local labor market information provided by LEAD and EMSI. It is thoroughly reviewed annually by the WDB Director, Business Services Manager and Performance & Accountability Manager and adjusted as needed. This information, along with performance data is utilized to review and adjust the approved training list (by program, by provider) each year. Any updates or changes to the approved training list are approved by the NCWorks Committee and full WDB for WIOA sponsorship. This includes short-term trainings leading to industry recognized credentials, along with curriculum training leading to diplomas, Associate and Bachelor degrees. Special approvals are also considered as needed with validation of past performance (if applicable), and verification of available local employment opportunities.